



*To Grow with Positive Environmental & Societal Continuity*

*Acquisition of Sorepla*

*July 31, 2018*

# Transaction Summary

## Acquisition of Sorepla

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### Acquisition

- IVL entered into agreement to acquire Sorepla Technologies S.A. - a plastics recycling facility in France
- The combined capacity of 52,000 tonnes/annum consists of 3 production lines - Recycled Polyethylene Terephthalate (rPET), Recycled High Density Polyethylene (rHDPE) and food-grade Pellets



### Strategic Rationale

- Strategically in line with the Company's objectives of long-term sustainability
- Further solidify IVL's position as one of the leaders in recycling in Europe
- Opens up new opportunities to serve increasing demand for food grade rPET
- Synergies of management and supply chain from close proximity with IVL's existing recycling business in France



### Transaction Highlights

- The transaction closes with immediate effect
- Clear and well-defined integration plan leveraging on IVL strong execution capabilities

# PET Contribute to a More Sustainable Industry

## Material of Choice

### PET Becoming the Sustainable Material of Choice



PET prolongs the shelf life and quality of the products and prevent wastage



PET is safe and non-toxic since PET polymer is very stable and inert



Lightweight PET save resources and also cuts costs & environmental impact during transportation

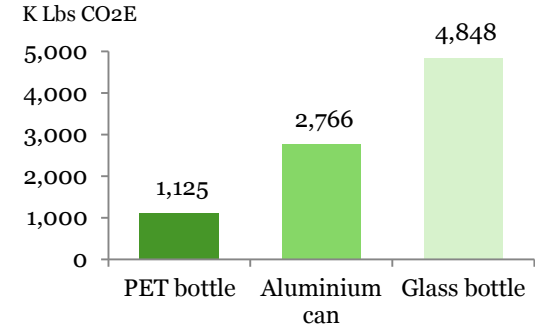


PET reduces carbon footprint because it uses less energy, creates fewer GHG emissions and generates less solid waste

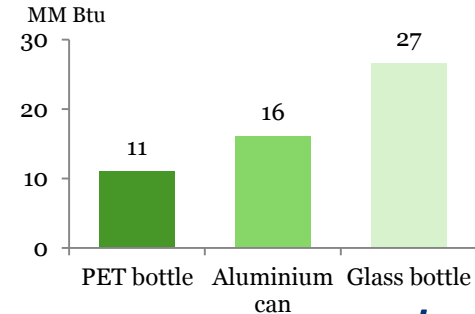


PET is fully recyclable

### GHG generated to produce packaging for 100 Koz of soft drink

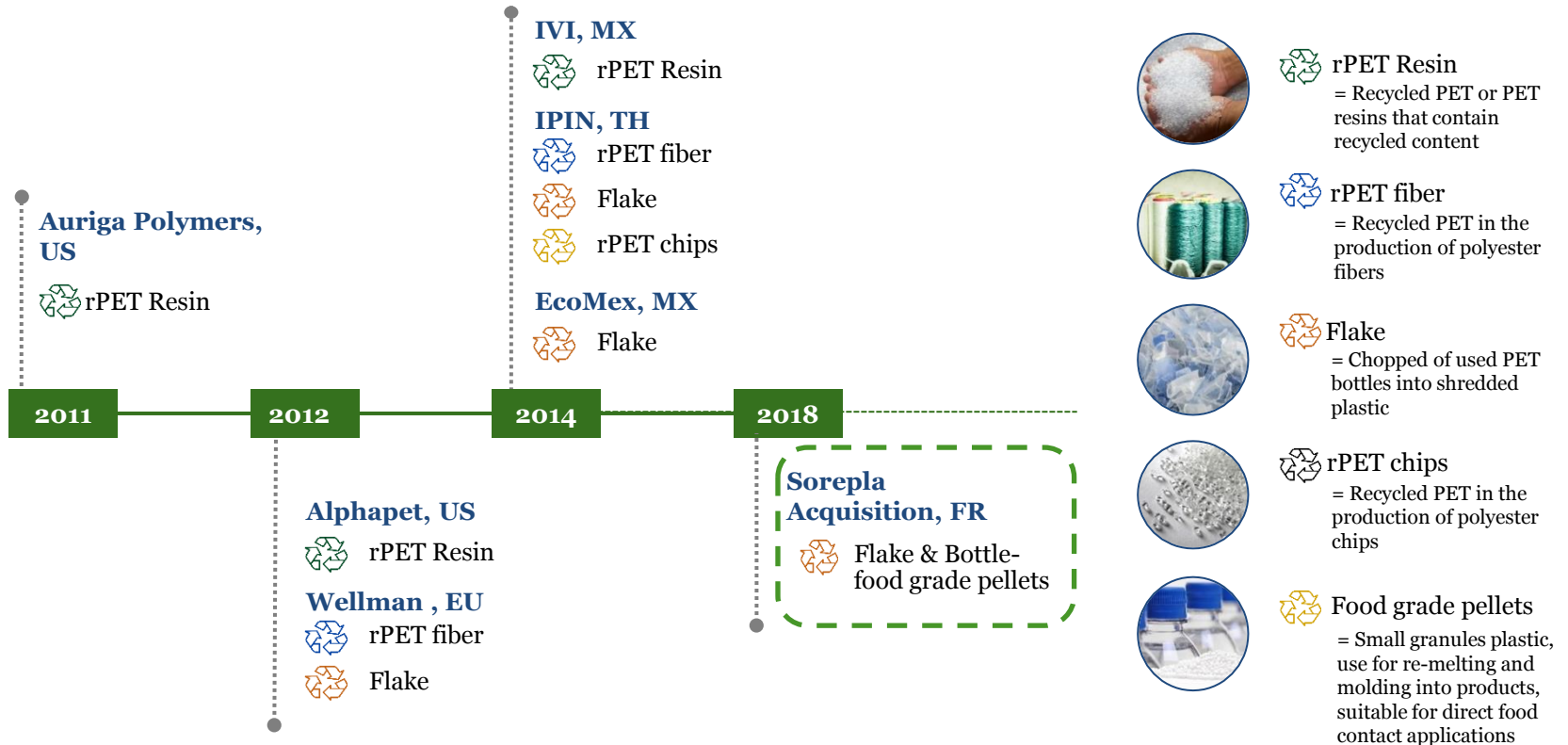


### Energy required to produce packaging for 100 Koz of soft drink



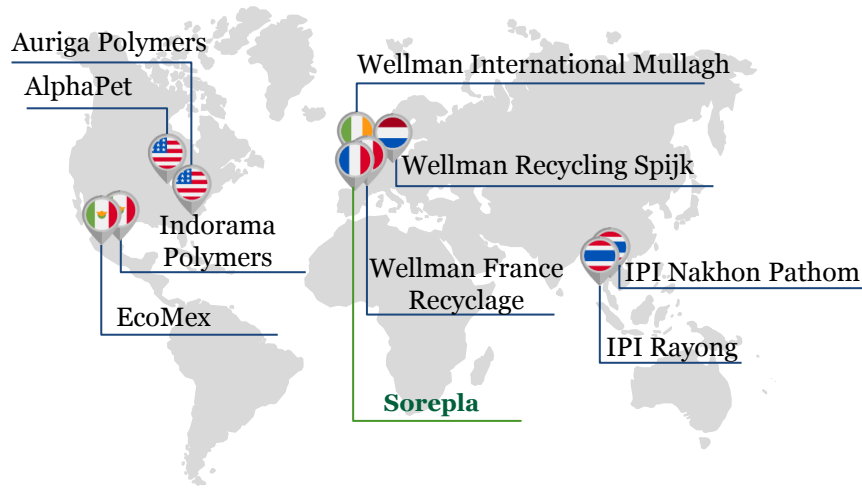
# IVL Recycling Business Milestones

## Expanding Our Green Footprint



# IVL – Leader in Recycling Business

## Making Great Products for Society



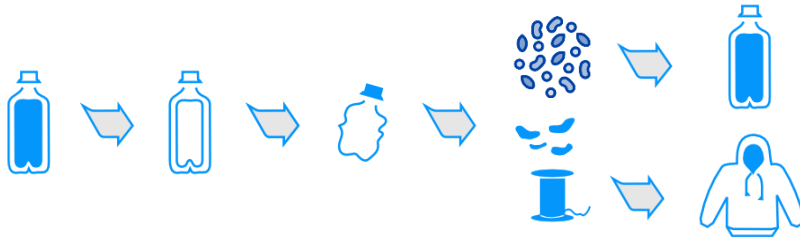
Europe's largest PET recycler

One of Mexico's foremost PET recyclers

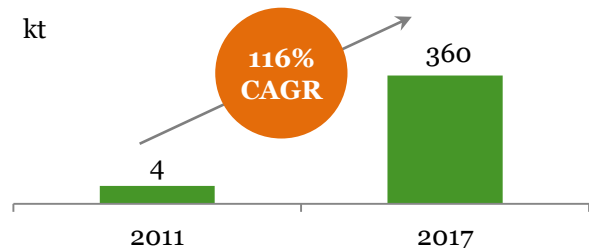
Leading producer of high quality polyester fiber products from recycled post-consumer PET bottles

Leading producer offering PET resin with recycled content (in-melt technology) globally

### A Closed Loop Vision



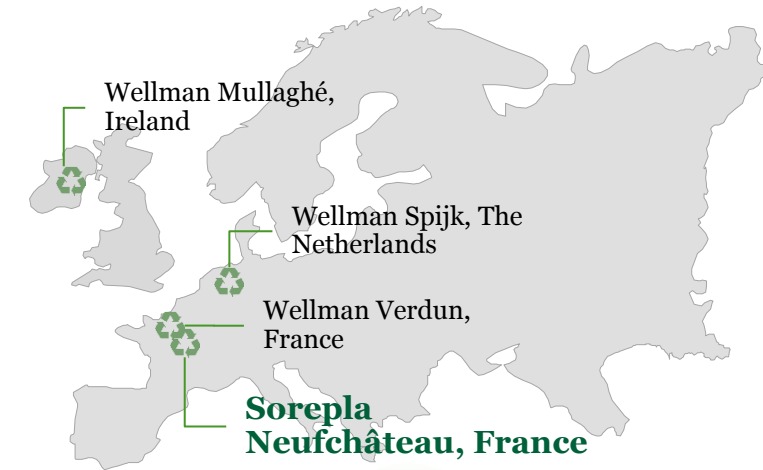
### Gross Production<sup>1</sup>



Note: <sup>1</sup> Data represent rPET resin that contains up to 25% recycled content

# Sorepla – Enhance IVL Recycling Business

## Well Established European Independent Recycler



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Founded in 1991, Sorepla is a European independent plastics recycler based in France  
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Located in Neufchâteau, France with close proximity to IVL's existing Wellman Verdun site  
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Combined capacity of 52 kt - rHDPE 14 kt, rPET flakes 22kt, and food grade pellets 16kt  
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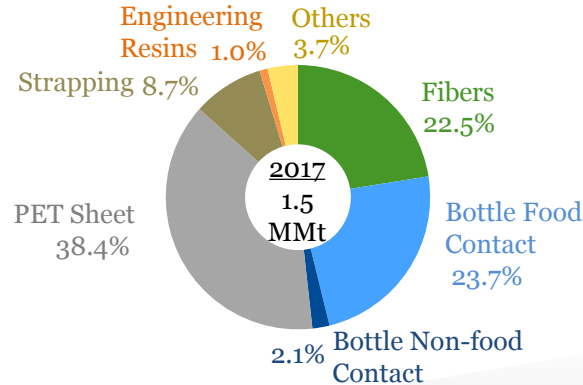
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Pellets or flakes produced by Sorepla Industrie are perfectly in line with the specifications of the customer  
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# Potential to Invest in High Growth rPET Market

## Driven by Favorable Trends

### Western European rPET Market



- West Europe Food Contact rPET market size ~350 kt
- Strong growth projected in Bottle-to-bottle rPET, at 7% CAGR 2018-2021
- Brand owners have increased recycled content in packaging due to environmental and regulatory concerns

### Growth Drivers



Increasingly Stringent Regulation



Circular Economy



Manufacturers Initiatives



Customers Preference

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