

News Release



BASF Group 1st Quarter 2016 Important Figures

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Jennifer Moore-Braun
Phone: +49 621 60-99123
jennifer.moore-braun@basf.com

BASF Group

		1st Quarter		
		2016	2015	Change in %
Sales revenue	million €	14,208	20,067	(29)
Income from operations before depreciation and amortization (EBITDA)	million €	2,812	2,890	(3)
Income from operations (EBIT) before special items	million €	1,906	2,070	(8)
Income from operations (EBIT)	million €	1,866	1,995	(6)
Financial result	million €	(188)	(164)	(15)
Income before taxes and minority interests	million €	1,678	1,831	(8)
Net income	million €	1,387	1,174	18
Earnings per share	€	1.51	1.28	18
Adjusted earnings per share	€	1.64	1.43	15
Cash provided by operating activities	million €	1,046	2,390	(56)
Additions to long-term assets ¹	million €	959	1,334	(28)
Research expenses	million €	455	474	(4)
Amortization and depreciation ¹	million €	946	895	6
Segment assets (as of March 31) ²	million €	61,631	67,050	(8)
Personnel costs	million €	2,445	2,877	(15)
Number of employees (as of March 31)		112,272	113,896	(1)

¹ Intangible assets and property, plant and equipment (including acquisitions)

² Intangible assets, property, plant and equipment, inventories and business-related receivables

BASF SE
67056 Ludwigshafen
Phone: +49 621 60-0
<http://www.basf.com>
Media Relations
Phone: +49 621 60-20916
Fax: +49 621 60-92693
presse.kontakt@basf.com

Segments

1st Quarter (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
Chemicals	3,149	3,866	(19)	733	940	(22)	465	726	(36)	468	726	(36)
Performance Products	3,783	4,038	(6)	744	724	3	547	515	6	535	491	9
Functional Materials & Solutions	4,408	4,584	(4)	594	600	(1)	456	431	6	452	464	(3)
Agricultural Solutions	1,780	1,898	(6)	645	626	3	591	574	3	590	573	3
Oil & Gas	611	4,993	(88)	307	665	(54)	66	437	(85)	66	436	(85)
Other	477	688	(31)	(211)	(665)	68	(219)	(613)	64	(245)	(695)	65
	14,208	20,067	(29)	2,812	2,890	(3)	1,906	2,070	(8)	1,866	1,995	(6)

Regions

Overview of regions (million €)

	Sales Location of company			Sales Location of customer			EBIT before special items ¹		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
1st Quarter									
Europe	7,106	11,973	(41)	6,766	11,459	(41)	1,174	1,339	(12)
Thereof Germany	4,479	9,071	(51)	1,904	4,634	(59)	602	549	10
North America	3,756	4,232	(11)	3,677	4,212	(13)	471	470	0
Asia Pacific	2,572	2,915	(12)	2,723	3,073	(11)	199	192	4
South America, Africa, Middle East	774	947	(18)	1,042	1,323	(21)	62	69	(10)
	14,208	20,067	(29)	14,208	20,067	(29)	1,906	2,070	(8)

¹ By location of company